

CASHWERKZ AND RIM SECURITIES EXECUTE MOU WITH AUSTRALIAN EXECUTOR TRUSTEES (AET) REGARDING PROVIDING TERM DEPOSIT TRANSACTION SOLUTIONS.

Cashwerkz and RIM Securities, subsidiaries of Trustees Australia (ASX:TAU) are pleased to announce that they have executed a Memorandum of Understanding (MoU) with Australian Executor Trustees (AET) to provide a secure technology platform for its Corporate Trust division to service a range of defensive asset products, commencing with term deposits for their clients. The attached media release has been approved by the parties to the MoU.

Cashwerkz provides a secure technology platform which streamlines the investment processes of researching, transacting and managing term deposits and other fixed income products by leveraging financial technology. The platform connects clients with the capabilities to meet their investment strategies in the fixed income and defensive asset class. By utilising the Cashwerkz platform and RIM Securities knowledge and insight, AET and its clients will benefit from financial expertise and digital enhancements commencing with term deposit rate research, real-time reporting, workflow implementation and investment management consolidated into one place.

The Directors of Trustees Australia see Cashwerkz providing workable solutions for these investors and see the execution of a Memorandum of Understanding with Australian Executor Trustees Limited (AET) <http://www.aetlimited.com.au/> to develop and implement the solution via the Cashwerkz platform as a major milestone.

The financial institutions in Australia invest over \$376 billion* in cash on behalf of customers according to APRA.

Cashwerkz is providing a solution to managing transactions efficiently and in a streamlined manner, while providing extensive reporting and the ability for custodians to move funds to achieve the best outcome for greater customer experience.

Cashwerkz and Trustees Australia merged in August 2017, creating a powerful partnership in the Australian defensive assets market, marrying 14 years of traditional financial services experience through RIM Securities, RedGate Asset Management and Trustees Australia with state of the art intuitive technology by Cashwerkz.

This solution is set to transform the way Australian's manage their fixed income investments.

With a growing demand for fixed income investments, the combined merger has been strategically designed to serve retail customers, the financial services industries, the middle market and financial institutions looking for streamlined solutions that provide stable income and capital preservation when investing in defensive assets.

*Source: APRA – Australian Prudential Regulation Authority.

TRUSTEES AUSTRALIA LIMITED

MICHAEL HACKETT

Chairman

Ends.

Media Release

15 December 2017

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Innovating investment efficiency and transparency through technology

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Cashwerkz and RIM Securities CEO, Hector Ortiz said, “our collaboration with AET is a strong strategic fit and we see this MoU as a significant opportunity to streamline the investment process in the term deposit and trustee landscape in Australia. We look forward to providing continued innovation leveraging the capability of our technology platform and through close collaboration with AET. Cashwerkz expects this ongoing relationship to drive business growth and innovation that will further evolve the platform and enhance investing experiences”

A spokesperson for AET commented, “We hold significant amounts of cash on behalf of our clients. This is the right partnership for our customers and to ensure we are embracing financial technology and innovation to benefit our clients.”

ENDS.

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For more information on this story or the opportunity to interview spokesperson – Hector Ortiz, CEO of Cashwerkz – please contact Emily Watson, Marketing and Communications Manager at Cashwerkz on 0448 829 190 or Emily.Watson@cashwerkz.com

Trustees Australia Limited

Trustees Australia Limited is an established ASX listed financial services group (ASX:TAU) consisting of four trusted brands leveraging fintech, to provide a range of trustee and custodial services and an independent and diversified marketplace for cash, term deposit and fixed interest investing. The group's entities have combined their experience, insight, specialist knowledge and resources to provide a range of stable income investment options and competitive execution services suitable for Australian investors of all sizes. Trustees Australia delivers trusted, responsible entity services to fund managers and investors requiring bespoke solutions.

Cashwerkz

Cashwerkz leverages the latest technology to deliver an innovative and streamlined approach to investing in term deposits and bonds, meeting the growing demand for a trusted, reliable and secure marketplace where direct investors and financial professional can manage their defensive assets and transact cash investments seamlessly.

RIM Securities

RIM Securities, establish 14 years ago, is the independent fixed income specialist arm of Trustees Australia with a reputation for searching for value to deliver stable income solutions to all types of investors who require custom solutions or access to wholesale markets across cash, term deposits and fixed coupon bonds and floating rate notes.

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