

MARKET UPDATE – TAU RAISES \$10,000,000 IN NEW CAPITAL

The Directors of Trustees Australia Limited (TAU) are pleased to advise that the Placement to Sophisticated Investors, which was approved by Shareholders at the General Meeting held on 29 June 2018, has been completed with firm bids being received for \$10,000,000 in new equity capital being raised by the issue of 50,000,000 new Ordinary Fully Paid Shares at an Issue Price of 20 cents per share.

The Placement has been managed by Blue Ocean Equities as Lead Manager and Bookrunner with many new Institutional and Sophisticated Investors joining the TAU register for the first time.

The funds raised, after costs, will be used to further develop the Cashwerkz Platform, which has been gaining significant acceptance with institutional investors in term deposits with Australian Banks (ADIs) and Advisor and Dealer Groups. The momentum of this acceptance is expected to gather pace as more investors recognise the advantages and the security of the Platform as a convenient tool for choosing the best ADI, interest rate and term of investment to suit their own particular needs and to quickly transact to move funds from one participating ADI to another.

Investors recognise that Cashwerkz does not touch, handle or direct investors' money at any time and view this feature that sets Cashwerkz above other term deposit facilitators which require investor funds to pass through the facilitators clearing account. The Cashwerkz Platform simply facilitates the opening of new term deposit accounts with ADIs by seamlessly satisfying the usually cumbersome process of providing required regulatory identification.

The new shares rank equally with existing ordinary shares on issue and are expected to be allotted on Thursday, 27 September 2018 and quoted on ASX on Friday, 28 September 2018.

The Board also confirms that the 5,000,000 Cumulative Redeemable Preference Shares (CRPS) on issue to entities associated with directors Michael Hackett and Brook Adcock, which have funded the continued development of the platform since early 2017, will be converted, subject to shareholder approval at the 2018 AGM, to ordinary fully paid shares at the same issue price (20 cents per share) as the Placement. Assuming that shareholders approve the conversion of CRPS, the new Capital Structure of the Company will be as set out in the table below.

CAPITAL STRUCTURE

	A\$0.20/Share	Cost of Placement	\$10M Securities
Number of Placement Securities to issue	50.000m	5.50%	47,250,000
Securities on issue prior to Placement	86.025m		86,025,329
CRPS Conversion (AGM Approval)	25.000m		25,000,000
Securities on issue post Placement and Conversion			<u>158,275,329</u>

OFFER PRICE AND DISCOUNT

	\$0.200	Discount %	Market Cap
Last Traded Price	\$0.270	25.93%	\$42,734,339
5 Day VWAP	\$0.248	18.52%	\$39,568,832
10 Day VWAP	\$0.293	34.44%	\$46,374,671
15 Day VWAP	\$0.286	31.85%	\$45,266,744

Ends.

Further Details

For additional company information or media enquiry matter, please contact:

Michael Hackett

Chairman

Email: michaelhackett@trusteesau.com.au

Communications Policy

As a policy, to ensure compliance with continuous market-wide disclosure regulations, TAU does not respond to individual security holder communications regarding the management of the business, the company or with respect of any opinion or analysis that is not contained in market releases and released financial reports.

TAU makes ASX market releases at times directors believe it would be helpful or necessary for investors and as required by the Listing Rules. For further information regarding our shareholder communications policy, please refer to TAU's website: www.trusteesau.com.au

Trustees Australia Limited

Trustees Australia Limited is an established ASX listed financial services group (ASX:TAU) consisting of four trusted brands leveraging fintech, to provide a range of trustee and custodial services and an independent and diversified marketplace for cash, term deposit and fixed interest investing. The group's entities have combined their experience, insight, specialist knowledge and resources to provide a range of stable income investment options and competitive execution services suitable for Australian investors of all sizes. Trustees Australia delivers trusted, responsible entity services to fund managers and investors requiring bespoke solutions.

Cashwerkz

Cashwerkz leverages the latest technology to deliver an innovative and streamlined approach to investing in term deposits and bonds, meeting the growing demand for a trusted, reliable and secure marketplace where direct investors and financial professionals can manage their defensive assets and transact cash investments seamlessly.

RIM Securities

RIM Securities, established 14 years ago, is the independent fixed income specialist arm of Trustees Australia with a reputation for searching for value to deliver stable income solutions to all types of investors who require custom solutions or access to wholesale markets across cash, term deposits and fixed coupon bonds and floating rate notes.